

Microcredit: stochastic and statistical approaches for understanding and scoring

MARC DIENER

Laboratoire J.A. Dieudonné

ISI-Delhi, october 2017

▲□▶▲冊▶▲≣▶▲≣▶ ≣ のQ@

Abstract

Microcredit, as described by M. Yunus, allows efficient lending without collateral. One of its characteristics is that it is based on a large number of (frequent) settlements leading to little default risk but possible delay in settlements, creating randomness of actual interest rate. We take the example of the Yunus equation to examine the probability characteristics (law) of this interest rate, as a measure of the risks in microcredit. . . .

http://math.unice.fr/~diener/Mifi/

< □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > < □ > <

Markov chain models

The simplest model Avoidind Strategic Default (ASD) Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

References



- Markov chain models

- The simplest model

The simplest model

Figure 1: Only two states: Appliquant and Beneficiary



・ロト・西ト・ヨト・ヨー うらぐ

- Markov chain models

- Avoidind Strategic Default (ASD)

k exclusion periods for discouraging strategic default

Figure 2: Tedeschi's idea: to avoid strategic default one can decide to exclude, for at least k time steps, a borrower who (pretends that she) is not able to pay



ヘロト 人間 ト 人 ヨ ト 人 ヨ ト

ъ.

- Markov chain models

Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Yield and costs



- Markov chain models

Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Microcredit as a path towards inclusion into regular banking

In this model we have a new state: *I* for "included (in regular banking)". We also have two beneficiary states: B^- and B^+ for "small loan" k_- and "large loan" k_+ .

- A (appliquant)
- B^- beneficiary of a small loan k_- with interest rate r)
- ► B^+ beneficiary of a large loan $k_=$ with same interest rate r)
- I (included in regular banking with same loan k⁺, but with much smaller interest rate r')



- Markov chain models

Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Microcredit as a path towards inclusion into regular banking



$$P = \left(\begin{array}{cccc} 1 - \gamma & \gamma & 0 & 0 \\ 1 - \beta^{-} & 0 & \beta^{-} & 0 \\ 1 - \beta^{+} & 0 & 0 & \beta^{+} \\ \epsilon & 0 & 0 & 1 - \epsilon \end{array} \right)$$

The 8 parameters of the model:

- stochastic: γ , β^- , β^+ , ϵ ,
- economic: α , r, r', δ .

- Markov chain models

►

Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Return and expected total discounted return

- ► $f(X_{t-1}, X_t)$ = return (benefit) for borrowing 1 when going from X_{t-1} to X_t .
- ▶ δ = discount factor
- ► any trajectory (X₀, X₁,...,X_t,...), with X₀ = x, leads to the total discounted return

$$W(x) = \sum_{t\geq 1} \delta^t f(X_{t-1}, X_t)$$

Theorem (Dhib/Diener)

 $w(x) := \mathbb{E}(W(x)) = \delta(I - \delta P)^{-1}Z(x)$, where $Z(x) = \mathbb{E}(f(X_0, X_1)|X_0 = x)$

- Markov chain models

Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

Absence of Strategic Default (ASD) in Dhib-Lessy model

- ► $f(X_{t-1}, X_t)$ = return (benefit) for borrowing 1 when going from X_{t-1} to X_t : $f(x', x'') = f_{II} = k_+(r - r')$ if (x', x'') = (I, I) and zero otherwise.
- ▶ δ = discount factor
- $X_0 = x$, leads to the total discounted return

$$W(x) = \sum_{t\geq 1} \delta^t f(X_{t-1}, X_t)$$

 $w(x) := \mathbb{E}(W(x)) = \delta(I - \delta P)^{-1}Z(x)$, where $Z(x) = \mathbb{E}(f(X_0, X_1)|X_0 = x)$

• ASD requires to compare w(I) with $(1 + r)k_+ + w(A)$

・ロト・四ト・ヨト・ヨー シック

Markov chain models

Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

References



Markov chain models

Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

References



- Variable Selection in Prediction of Repayment Outcome

Data and Variable Description

Data and Variable Description

- BAAC group borrowers data collected and studied by Ahlin and Townsend [2007]
- The data set contains 219 samples with 25 variables.
- The 25 variables: REP, NOLNDPCT, COVARBTY, HOMOCCUP, SHARING, SHARNON, BCPCT, PRODCOOP, LIVEHERE, RELPRCNT, SCREEN, KNOWN, BIPCT, SNCTIONS, MEANLAND, AVGED, INTRAT, LOANSIZE, SQLOANSIZE, LNYRSOLD, MEMS, VARBTY, WEALTH, PCGMEM, CBANKMEM.

REP= 0 if BAAC has ever raised interest rate as penalty for late repayment, and 1 otherwise.

- Variable Selection in Prediction of Repayment Outcome

Data and Variable Description

Data and Variable Description

- BAAC group borrowers data collected and studied by Ahlin and Townsend [2007]
- The data set contains 219 samples with 25 variables.
- The 25 variables: REP, NOLNDPCT, COVARBTY, HOMOCCUP, SHARING, SHARNON, BCPCT, PRODCOOP, LIVEHERE, RELPRCNT, SCREEN, KNOWN, BIPCT, SNCTIONS, MEANLAND, AVGED, INTRAT, LOANSIZE, SQLOANSIZE, LNYRSOLD, MEMS, VARBTY, WEALTH, PCGMEM, CBANKMEM.

REP= 0 if BAAC has ever raised interest rate as penalty for late repayment, and 1 otherwise.

- Variable Selection in Prediction of Repayment Outcome

Data and Variable Description

Data and Variable Description

- BAAC group borrowers data collected and studied by Ahlin and Townsend [2007]
- The data set contains 219 samples with 25 variables.
- The 25 variables: REP, NOLNDPCT, COVARBTY, HOMOCCUP, SHARING, SHARNON, BCPCT, PRODCOOP, LIVEHERE, RELPRCNT, SCREEN, KNOWN, BIPCT, SNCTIONS, MEANLAND, AVGED, INTRAT, LOANSIZE, SQLOANSIZE, LNYRSOLD, MEMS, VARBTY, WEALTH, PCGMEM, CBANKMEM.

REP= 0 if BAAC has ever raised interest rate as penalty for late repayment, and 1 otherwise.

Variable Selection in Prediction of Repayment Outcome

Statistical Tools(1)

Logistic Regression

- ▶ $Y = (Y_1, Y_2, \dots, Y_n)'$ is an output vector , $Y_i \in \{0, 1\}, i = 1, 2, \dots, n$.
- X is an $n \times (k+1)$ input matrix, $X_i = (x_{i0}, x_{i1}, \cdots, x_{ij}, \cdots, x_{ik})$.
- The logistic regression model:

$$\operatorname{logit}(\pi_i) = \ln\left(\frac{\pi_i}{1-\pi_i}\right) = X_i\beta + \varepsilon_i, \tag{1}$$

(日)

$$\pi_i = \pi(X_i) = \mathbb{P}(Y_i = 1 \mid X_i)$$

• Computation of $\hat{\beta}$:

- Maximum likelihood method.
- Iteratively.

- Variable Selection in Prediction of Repayment Outcome

- Statistical Tools (2)

Model Selection Criterion

- A parametric model: $f(y, \theta), \theta \in \Theta$ and $\dim(\Theta) = k$.
- The Akaike Information Criterion: $AIC = -2 \ln f(y, \hat{\theta}) + 2k$.
- The Bayesian Information Criterion: BIC = −2 ln f(y, θ̂) + k ln(n), n is the sample size.

Figure 4: Goodness-of-fit versus Penalty



・ロト・西ト・ヨト・日・ 日・ シック

Optimal model is the one with minimum criterion.

Variable Selection in Prediction of Repayment Outcome

AIC Optimal Model

AIC Optimal Model with AIC=223.56

Variable Selection in Prediction of Repayment Outcome

AIC Optimal Model

AIC Optimal Model with AIC=223.56

 \triangleright Apply AIC backward stepwise by the function <code>stepAIC()</code> in R-packages.

(日)

- Variable Selection in Prediction of Repayment Outcome

AIC Optimal Model

AIC Optimal Model with AIC=223.56

 \triangleright Apply AIC backward stepwise by the function <code>stepAIC()</code> in R-packages.

Variable	Coefficient	Std.Error	z-value.	Pr(> z)
Intercept	2.6706	0.6453	4.139	3.50e-05 ***
NOLNDPCT	-2.6429	1.0862	-2.433	0.01496 *
SHARING	0.3598	0.2135	1.686	0.09187.
SHARNON	-0.4812	0.2283	-2.108	0.03506 *
PRODCOOP	0.5193	0.2498	2.079	0.03759 *
BIPCT	1.5597	1.0077	1.548	0.12168
SNCTIONS	3.4370	1.7222	1.996	0.04597 *
LNYRSOLD	-0.9022	0.2247	-4.015	5.94e-05 ***
PCGMEM	-3.2314	1.0596	-3.050	0.00229 **

Table 1: AIC Optimal Model

Codes: ***, **, *, and . denote significance at 0%, 0.1%, 5%, and 10% respectively.

Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

BIC Optimal Model with BIC=246.52 (AIC=226.19)

- Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

BIC Optimal Model with BIC=246.52 (AIC=226.19)

Table 2: BIC Optimal Model

Variable	Coefficient	Std.Error	z-value.	Pr(> z)
Intercept	2.8705	0.5789	4.958	7.11e-07 ***
NOLNDPCT	-2.9414	1.0751	-2.736	0.006222 **
PRODCOOP	0.5278	0.2427	2.175	0.029631 *
SNCTIONS	3.7675	1.6715	2.254	0.024201 *
LNYRSOLD	-0.8392	0.2175	-3.859	0.000114 ***
PCGMEM	-2.7119	0.9597	-2.826	0.004715 **

Codes: ***, **, *, and . denote significance at 0%, 0.1%, 5%, and 10% respectively.

- Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

BIC Optimal Model with BIC=246.52 (AIC=226.19)

Table 2: BIC Optimal Model

Variable	Coefficient	Std.Error	z-value.	Pr(> z)
Intercept	2.8705	0.5789	4.958	7.11e-07 ***
NOLNDPCT	-2.9414	1.0751	-2.736	0.006222 **
PRODCOOP	0.5278	0.2427	2.175	0.029631 *
SNCTIONS	3.7675	1.6715	2.254	0.024201 *
LNYRSOLD	-0.8392	0.2175	-3.859	0.000114 ***
PCGMEM	-2.7119	0.9597	-2.826	0.004715 **

Codes: ***, **, *, and . denote significance at 0%, 0.1%, 5%, and 10% respectively.

These 5 variables are also appeared in the AIC optimal model.

Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

Subsequent Steps of Backward Stepwise

Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

Subsequent Steps of Backward Stepwise

AIC	BIC	Var. Dropped	AIC	BIC	Var. Dropped
242.50	323.84		225.35	266.02	- COVARBTY
240.58	318.53	- WEALTH	224.13	261.41	- LOANSIZE
238.69	313.25	- MEANLAND	223.58	257.47	- AVGED
236.91	308.08	- HOMOCCUP	223.56	254.06	- INTRAT
235.13	302.91	- KNOWN	224.07	251.18	- BIPCT
233.39	297.78	- CBANKMEM	225.67	249.39	- SHARING
231.82	292.82	- BCPCT	226.19	246.52	- SHARNON
230.52	288.14	- MEMS	229.71	246.66	- SNCTIONS
229.2	283.43	- SCREEN	231.5	245.06	- PRODCOOP
228.12	278.95	- LIVEHERE	235.81	245.98	- NOLNDPCT
227.27	274.71	- RELPRCNT	239.97	246.74	- PCGMEM
226.51	270.57	- VARBTY	255.19	258.58	- LNYRSOLD

Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

AIC and BIC versus Number of variables in the Model

- Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

AIC and BIC versus Number of variables in the Model

Figure 5: AIC versus No. of Variables



- Variable Selection in Prediction of Repayment Outcome

BIC Optimal Model

AIC and BIC versus Number of variables in the Model





Figure 6: BIC versus No. of Variables



◆□▶◆□▶◆□▶◆□▶ □ ● ●

Variable Selection in Prediction of Repayment Outcome

Validation of Optimal Models

Validation of Optimal Models

Variable Selection in Prediction of Repayment Outcome

Validation of Optimal Models

Validation of Optimal Models

Figure 7: Frequency of Variables appeared in 25 AIC Optimal Models of Samplings



- Variable Selection in Prediction of Repayment Outcome

Validation of Optimal Models

Validation of Optimal Models

Figure 7: Frequency of Variables appeared in 25 AIC Optimal Models of Samplings



Figure 8: Frequency of Variables appeared in 25 BIC Optimal Models of Samplings



◆□▶◆□▶◆□▶◆□▶ □ のへの

Variable Selection in Prediction of Repayment Outcome

The Final Model

Adding INTRAT to the AIC Optimal Model, AIC=223.58

Variable Selection in Prediction of Repayment Outcome

The Final Model

Adding INTRAT to the AIC Optimal Model, AIC=223.58

Table 3: The Final Model

Variable	Coefficient	Std.Error	z-value.	Pr(> z)
Intercept	4.168	1.282	3.252	0.00115 **
NOLNDPCT	-2.716	1.102	-2.464	0.01375 *
SHARING	0.384	0.221	1.736	0.08261.
SHARNON	-0.517	0.238	-2.176	0.02957 *
PRODCOOP	0.526	0.252	2.088	0.03682 *
BIPCT	1.473	1.013	1.453	0.14616
SNCTIONS	3.372	1.732	1.947	0.05155.
INTRAT	-0.131	0.095	-1.373	0.16991
LNYRSOLD	-0.905	0.228	-3.970	7.17e-05 ***
PCGMEM	-3.250	1.062	-3.059	0.00222 **

Markov chain models

Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

References



- Is microcredit efficient

Microcredit impact assessment

G. A. Tedeschi. Overcoming selection bias in microcredit impact assessments: a case study in Peru. *Journal of Development Studies*, 44:4:504–518, 2008.

(日)

Markov chain models

Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

References

▲ロト▲園 ▶▲ ヨ ▶ ▲ ヨ ト ヨ わえぐ

- References

References

http://math.unice.fr/~diener/Mifi/

▲□▶▲圖▶▲≣▶▲≣▶ ≣ のQ@

- References



C. Ahlin and R. M. Townsend.

Using repayment data to test across models of joint liability lending. *The Economic Journal*, 2007.

F. Diener, M. Diener, and N. Dhib. Valeur espérée d'un microcrédit.

Technical report, Laboratoire Jean-Alexandre Dieudonné, 2015.

M. Diener, F. Diener, O. Khodr, and P. Protter.

Mathematical models for microlending.

In 16th Mathematical Conference of Bangladesh Mathematical Society, Dhaka, Bangladesh, Dec 2009.

M. Diener and P. Mauk.

On the implicit interest rate in the Yunus equation.

In *Actes du colloque à la mémoire d'Emmanuel Isambert*, Paris, France, 2012.

4 pages (101-104).

- References



O. Khodr.

Modèles dynamiques des innovations du microcrédit.

In Thèse de Doctorat, EDSFA, Laboratoire J-A Dieudonné, UNS, Parc Valrose, 06108 Nice, France, pages 1–61, 2011.



P. Mauk.

Modélisation Mathématique du Microcrédit. PhD thesis, EDSFA, UNS, 2013.

G. Tedeschi.

Here today, gone tomorrow: Can dynamic incentives make microfinance more flexible ?

Journal of Development Economics, 80(1):84 – 105, 2006.

G. A. Tedeschi.

Overcoming selection bias in microcredit impact assessments: a case study in peru.

Journal of Development Economics, 44:4:504–518, 2008.

- References



M. Yunus with Alan Jolis.

Banker to the Poor : micro-lending and the battle against world poverty. Public Affairs, 1999.

- References

Thanks

Thank you for your attention :-) http: //math.unice.fr/~diener/Mifi/

・ロト・西ト・田・・田・ しゃく