# Microcredit: stochastic and statistical approaches for understanding and scoring 

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## Abstract

Microcredit, as described by M. Yunus, allows efficient lending without collateral. One of its characteristics is that it is based on a large number of (frequent) settlements leading to little default risk but possible delay in settlements, creating randomness of actual interest rate. We take the example of the Yunus equation to examine the probability characteristics (law) of this interest rate, as a measure of the risks in microcredit. . . .
http://math.unice.fr/~diener/Mifi/

## Markov chain models

The simplest model
Avoidind Strategic Default (ASD)
Microcredit as a path towards inclusion into regular banking: Dhib Lessy model

## Statistical approach of scoring

Variable Selection in Prediction of Repayment Outcome

Is microcredit efficient

## References

## The simplest model

Figure 1: Only two states: Appliquant and Beneficiary


$$
P=\left(\begin{array}{ll}
1-\gamma & \gamma \\
1-\beta & \beta
\end{array}\right)
$$

## k exclusion periods for discouraging strategic default

Figure 2: Tedeschi's idea: to avoid strategic default one can decide to exclude, for at least $k$ time steps, a borrower who (pretends that she ) is not able to pay


## $\left\llcorner_{\text {Markov chain models }}\right.$

$\left\llcorner_{\text {Microcredit as a path towards inclusion into regular banking: Dhib Lessy model }}\right.$

## Yield and costs



## Microcredit as a path towards inclusion into regular banking

In this model we have a new state: I for "included (in regular banking)". We also have two beneficiary states: $B^{-}$and $B^{+}$for "small loan" $k$ - and "large loan" $k_{+}$.

- $A$ (appliquant)
- $B^{-}$beneficiary of a small loan $k$ _ with interest rate $r$ )
- $B^{+}$beneficiary of a large loan $k=$ with same interest rate $r$ )
- I (included in regular banking with same loan $k^{+}$, but with much smaller interest rate $r^{\prime}$ )



## Microcredit as a path towards inclusion into regular banking



$$
P=\left(\begin{array}{cccc}
1-\gamma & \gamma & 0 & 0 \\
1-\beta^{-} & 0 & \beta^{-} & 0 \\
1-\beta^{+} & 0 & 0 & \beta^{+} \\
\varepsilon & 0 & 0 & 1-\varepsilon
\end{array}\right)
$$

The 8 parameters of the model:

- stochastic: $\gamma, \beta^{-}, \beta^{+}, \varepsilon$,
- economic: $\alpha, r, r^{\prime}, \delta$.


## Return and expected total discounted return

- $f\left(X_{t-1}, X_{t}\right)=$ return (benefit) for borrowing 1 when going from $X_{t-1}$ to $X_{t}$.
- $\delta=$ discount factor
- any trajectory $\left(X_{0}, X_{1}, \ldots, X_{t}, \ldots\right)$, with $X_{0}=x$, leads to the total discounted return

$$
W(x)=\sum_{t \geq 1} \delta^{t} f\left(X_{t-1}, X_{t}\right)
$$

- Theorem (Dhib/Diener)

$$
w(x):=\mathbb{E}(W(x))=\delta(I-\delta P)^{-1} Z(x), \text { where } Z(x)=\mathbb{E}\left(f\left(X_{0}, X_{1}\right) \mid X_{0}=x\right)
$$

## Absence of Strategic Default (ASD) in Dhib-Lessy model

- $f\left(X_{t-1}, X_{t}\right)=$ return (benefit) for borrowing 1 when going from $X_{t-1}$ to $X_{t}$ : $f\left(x^{\prime}, x^{\prime \prime}\right)=f_{l l}=k_{+}\left(r-r^{\prime}\right)$ if $\left(x^{\prime}, x^{\prime \prime}\right)=(I, I)$ and zero otherwise.
- $\delta=$ discount factor
- $X_{0}=x$, leads to the total discounted return

$$
W(x)=\sum_{t \geq 1} \delta^{t} f\left(X_{t-1}, X_{t}\right)
$$

$w(x):=\mathbb{E}(W(x))=\delta(I-\delta P)^{-1} Z(x)$, where $Z(x)=\mathbb{E}\left(f\left(X_{0}, X_{1}\right) \mid X_{0}=x\right)$

- ASD requires to compare $w(I)$ with $(1+r) k_{+}+w(A)$


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## Data and Variable Description

- BAAC group borrowers data collected and studied by Ahlin and Townsend [2007]
- The data set contains 219 samples with 25 variables.
- The 25 variables: REP, NOLNDPCT, COVARBTY, HOMOCCUP, SHARING, SHARNON, BCPCT, PRODCOOP, LIVEHERE, RELPRCNT, SCREEN, KNOWN, BIPCT, SNCTIONS, MEANLAND, AVGED, INTRAT, LOANSIZE, SQLOANSIZE, LNYRSOLD, MEMS, VARBTY, WEALTH, PCGMEM, CBANKMEM.

REP $=0$ if BAAC has ever raised interest rate as penalty for late repayment, and 1 otherwise.

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## Logistic Regression

- $Y=\left(Y_{1}, Y_{2}, \cdots, Y_{n}\right)^{\prime}$ is an output vector, $Y_{i} \in\{0,1\}, i=1,2, \cdots, n$.
- $X$ is an $n \times(k+1)$ input matrix, $X_{i}=\left(x_{i 0}, x_{i 1}, \cdots, x_{i j}, \cdots, x_{i k}\right)$.
- The logistic regression model:

$$
\begin{gather*}
\operatorname{logit}\left(\pi_{i}\right)=\ln \left(\frac{\pi_{i}}{1-\pi_{i}}\right)=X_{i} \beta+\varepsilon_{i}  \tag{1}\\
\pi_{i}=\pi\left(X_{i}\right)=\mathbb{P}\left(Y_{i}=1 \mid X_{i}\right)
\end{gather*}
$$

- Computation of $\hat{\beta}$ :
- Maximum likelihood method.
- Iteratively.


## Model Selection Criterion

- A parametric model: $f(y, \theta), \theta \in \Theta$ and $\operatorname{dim}(\Theta)=k$.
- The Akaike Information Criterion: $\mathrm{AIC}=-2 \ln f(y, \hat{\theta})+2 k$.
- The Bayesian Information Criterion: BIC $=-2 \ln f(y, \hat{\theta})+k \ln (n), n$ is the sample size.

Figure 4: Goodness-of-fit versus Penalty


- Optimal model is the one with minimum criterion.
- AIC Optimal Model


## AIC Optimal Model with AIC=223.56

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$\triangleright$ Apply AIC backward stepwise by the function stepAIC () in R-packages.

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Table 1: AIC Optimal Model

| Variable | Coefficient | Std.Error | $z$-value. | $\operatorname{Pr}(>\|z\|)$ |
| :--- | :--- | :--- | :--- | :--- |
| Intercept | 2.6706 | 0.6453 | 4.139 | $3.50 \mathrm{e}-05^{* * *}$ |
| NOLNDPCT | -2.6429 | 1.0862 | -2.433 | $0.01496^{*}$ |
| SHARING | 0.3598 | 0.2135 | 1.686 | 0.09187 |
| SHARNON | -0.4812 | 0.2283 | -2.108 | $0.03506^{*}$ |
| PRODCOOP | 0.5193 | 0.2498 | 2.079 | $0.03759^{*}$ |
| BIPCT | 1.5597 | 1.0077 | 1.548 | 0.12168 |
| SNCTIONS | 3.4370 | 1.7222 | 1.996 | $0.04597^{*}$ |
| LNYRSOLD | -0.9022 | 0.2247 | -4.015 | $5.94 \mathrm{e}-05^{* * *}$ |
| PCGMEM | -3.2314 | 1.0596 | -3.050 | $0.00229^{* *}$ |

Codes: ***, **, *, and . denote significance at 0\%, $0.1 \%, 5 \%$, and $10 \%$ respectively.

## BIC Optimal Model with BIC=246.52 (AIC=226.19)

## BIC Optimal Model with $\mathrm{BIC}=246.52(\mathrm{AIC}=226.19)$

Table 2: BIC Optimal Model

| Variable | Coefficient | Std.Error | z-value. | $\operatorname{Pr}(>\|z\|)$ |
| :--- | :--- | :--- | :--- | :--- |
| Intercept | 2.8705 | 0.5789 | 4.958 | $7.11 \mathrm{e}-07^{* * *}$ |
| NOLNDPCT | -2.9414 | 1.0751 | -2.736 | $0.006222^{* *}$ |
| PRODCOOP | 0.5278 | 0.2427 | 2.175 | $0.029631^{*}$ |
| SNCTIONS | 3.7675 | 1.6715 | 2.254 | $0.024201^{*}$ |
| LNYRSOLD | -0.8392 | 0.2175 | -3.859 | $0.000114^{* * *}$ |
| PCGMEM | -2.7119 | 0.9597 | -2.826 | $0.004715^{* *}$ |

Codes: ***, **, *, and . denote significance at 0\%, $0.1 \%, 5 \%$, and $10 \%$ respectively.

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Codes: ${ }^{* * *},{ }^{* *},{ }^{*}$, and . denote significance at $0 \%, 0.1 \%, 5 \%$, and $10 \%$ respectively.
These 5 variables are also appeared in the AIC optimal model.

## Subsequent Steps of Backward Stepwise

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| AIC | BIC | Var. Dropped |
| :--- | :--- | :--- |
| 242.50 | 323.84 |  |
| 240.58 | 318.53 | - WEALTH |
| 238.69 | 313.25 | - MEANLAND |
| 236.91 | 308.08 | - HOMOCCUP |
| 235.13 | 302.91 | - KNOWN |
| 233.39 | 297.78 | - CBANKMEM |
| 231.82 | 292.82 | - BCPCT |
| 230.52 | 288.14 | - MEMS |
| 229.2 | 283.43 | - SCREEN |
| 228.12 | 278.95 | - LIVEHERE |
| 227.27 | 274.71 | - RELPRCNT |
| 226.51 | 270.57 | - VARBTY |


| AIC | BIC | Var. Dropped |
| :--- | :--- | :--- |
| 225.35 | 266.02 | - COVARBTY |
| 224.13 | 261.41 | - LOANSIZE |
| 223.58 | 257.47 | - AVGED |
| 223.56 | 254.06 | - INTRAT |
| 224.07 | 251.18 | - BIPCT |
| 225.67 | 249.39 | - SHARING |
| 226.19 | 246.52 | - SHARNON |
| 229.71 | 246.66 | - SNCTIONS |
| 231.5 | 245.06 | - PRODCOOP |
| 235.81 | 245.98 | - NOLNDPCT |
| 239.97 | 246.74 | - PCGMEM |
| 255.19 | 258.58 | - LNYRSOLD |

## AIC and BIC versus Number of variables in the Model

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Figure 5: AIC versus No. of Variables


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Figure 6: BIC versus No. of Variables


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Figure 7: Frequency of Variables appeared in 25 AIC Optimal Models of Samplings


## Validation of Optimal Models

Figure 7: Frequency of Variables appeared in 25 AIC Optimal Models of Samplings


Figure 8: Frequency of Variables appeared in 25 BIC Optimal Models of Samplings


## Adding INTRAT to the AIC Optimal Model, AIC=223.58

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Table 3: The Final Model

| Variable | Coefficient | Std.Error | z-value. | $\operatorname{Pr}(>\|z\|)$ |
| :--- | :--- | :--- | :--- | :--- |
| Intercept | 4.168 | 1.282 | 3.252 | $0.00115^{* *}$ |
| NOLNDPCT | -2.716 | 1.102 | -2.464 | $0.01375^{*}$ |
| SHARING | 0.384 | 0.221 | 1.736 | 0.08261. |
| SHARNON | -0.517 | 0.238 | -2.176 | $0.02957^{*}$ |
| PRODCOOP | 0.526 | 0.252 | 2.088 | $0.03682^{*}$ |
| BIPCT | 1.473 | 1.013 | 1.453 | 0.14616 |
| SNCTIONS | 3.372 | 1.732 | 1.947 | 0.05155. |
| INTRAT | -0.131 | 0.095 | -1.373 | 0.16991 |
| LNYRSOLD | -0.905 | 0.228 | -3.970 | $7.17 \mathrm{e}-05^{* * *}$ |
| PCGMEM | -3.250 | 1.062 | -3.059 | $0.00222^{* *}$ |

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References

## Microcredit impact assessment

G. A. Tedeschi. Overcoming selection bias in microcredit impact assessments: a case study in Peru. Journal of Development Studies, 44:4:504-518, 2008.

# Markov chain models 

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## Thanks

## Thank you for your attention :-)

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\text { //math.unice.fr/~diener/Mifi/ }
\end{gathered}
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